

Metropolitan Transportation Authority

November Financial Plan 2014 – 2017

Presentation to the Board

November 13, 2013

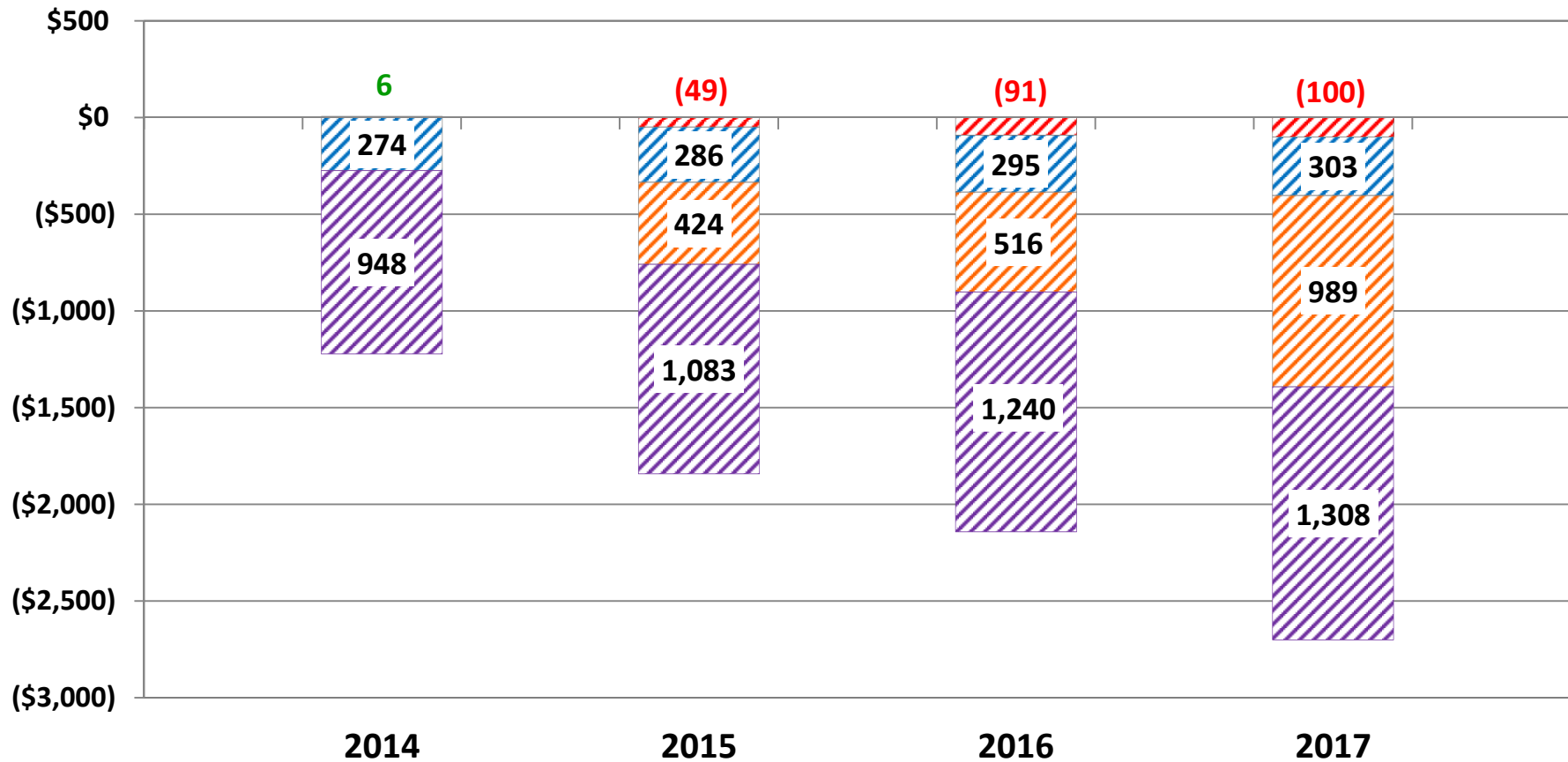


The July Plan has four key, inter-related elements

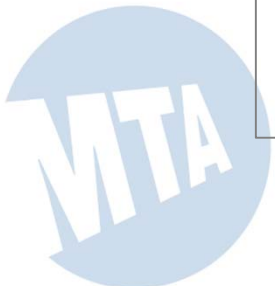
- Three years of “net zero” labor settlements for all MTA unions (“going out” value of \$303 million/year)
- Annually recurring cost savings (\$800 million in 2013, increasing to \$1.3 billion in 2017)
- Projected fare/toll revenue increases yielding 7.5% in 2015 and 2017 (“going out” value of each approximately \$500 million/year)
- \$330 million of annual PAYGO capital beginning in 2015 as a “down payment” on 2015-2019 Capital Program
- In addition to these four elements, Plan also assumes no further legislative erosion of PMT revenue stream
- ***Failure to achieve full value of the first two elements, or any significant decrease in the PMT or other taxes/subsidies, will require an increase in fares and tolls and/or a decrease in funds committed to PAYGO***

The first three elements are the main factors in reducing the July Plan deficits to a cumulative \$240 million

(\$ millions)



July Plan Surplus/(Deficit) Net Zero Savings 7.5% Fare/Toll Savings Initiatives



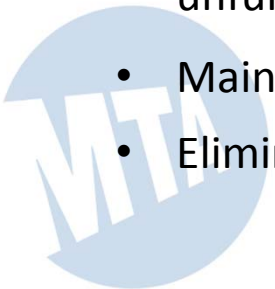
What has changed since the July Plan?

- Favorable re-estimates and other changes
 - Higher passenger/toll revenues
 - Higher real estate receipts
 - Lower health and welfare re-estimates
 - Lower debt service
 - Lower pension re-estimates
 - Higher paratransit savings
- Unfavorable re-estimates and other changes
 - Higher overtime re-estimates
 - Lower PBT receipts
 - Operational and Maintenance Needs
- Bottom line is net favorable by a cumulative \$791 million over the Plan Period
- Improved financial position and additional cost reductions allow for new customer initiatives and other important investments



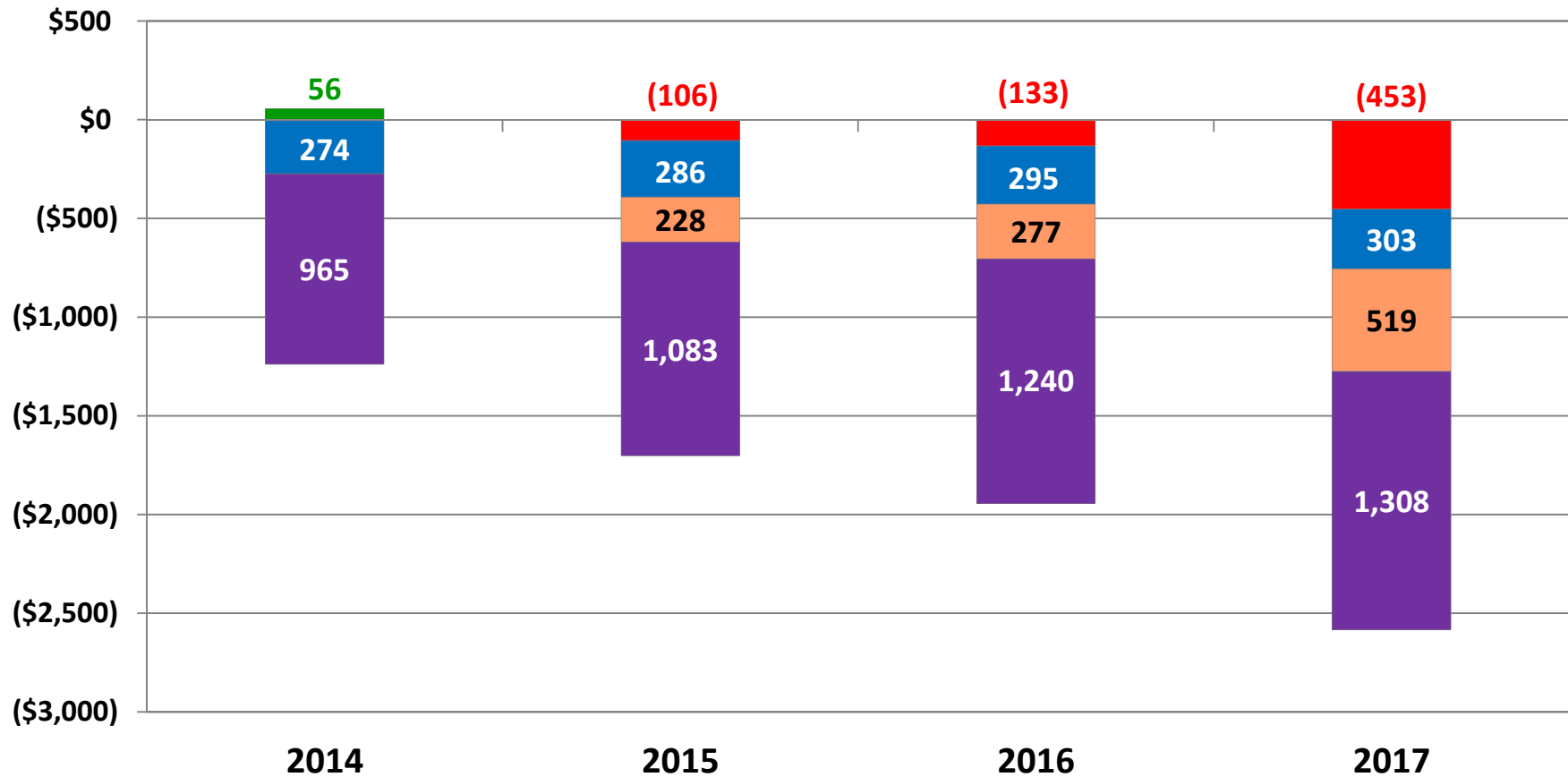
Highlights of the November Plan

- Reduces “projected” fare/toll revenue increases in 2015 and 2017 from 7.5% in the July Plan to 4% (2% annual increase)
 - Reduces revenues by \$905 million during Plan Period
- Offset by additional annual cost reduction of \$50 million in 2014 increasing to \$200 million in 2017 for a cumulative increase of \$500 million
 - Total annual cost reductions during the Plan Period increase from \$1.01 billion in 2014 to \$1.51 billion by 2017
- Holds 2014 budget increase to 1.96%
- Increases annual PAYGO capital by \$40 million to \$370 million beginning in 2015 as a “down-payment” for the 2015 – 2019 capital program
 - \$2.96 billion of PAYGO over expected eight year expenditure period, or
 - \$6.50 billion in funding capacity (\$5.20 billion in bonding capacity if PAYGO funds are used for debt service and residual PAYGO of \$1.30 billion)
- Invests \$217 million in new operational and maintenance needs over the Plan Period
- Uses unexpended General Reserve and less reliable real estate revenues to reduce unfunded pension liability to achieve recurring savings
- Maintains OPEB contributions to address \$17.8 billion unfunded liability
- Eliminates deficits in years 2014 - 2016 with manageable 2017 deficit of \$191 million



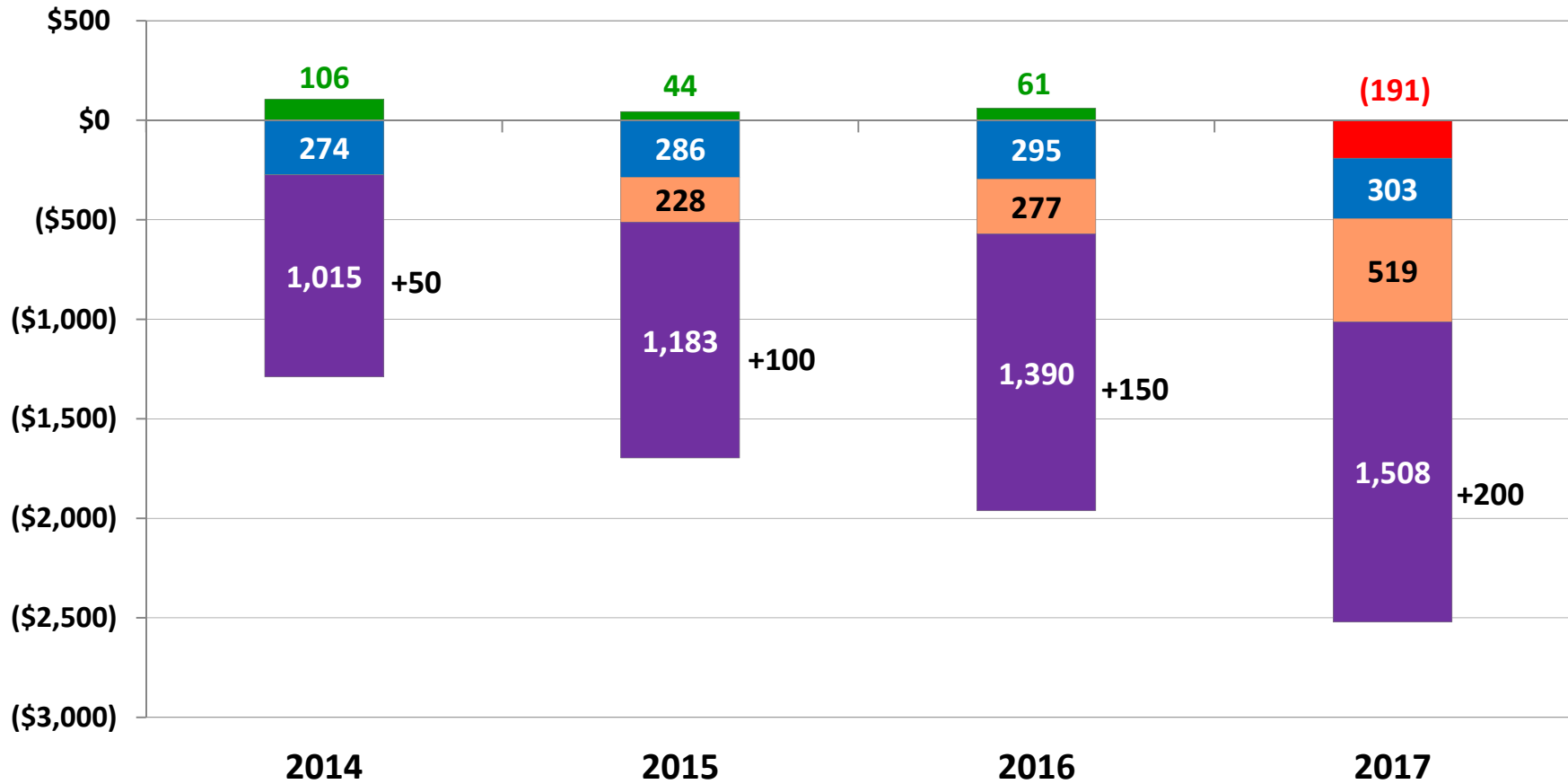
Reducing projected fare/toll revenue increases from 7.5% to 4.0 % in 2015 and 2017 will reduce revenues by \$905 million and increase deficits

(\$ millions)

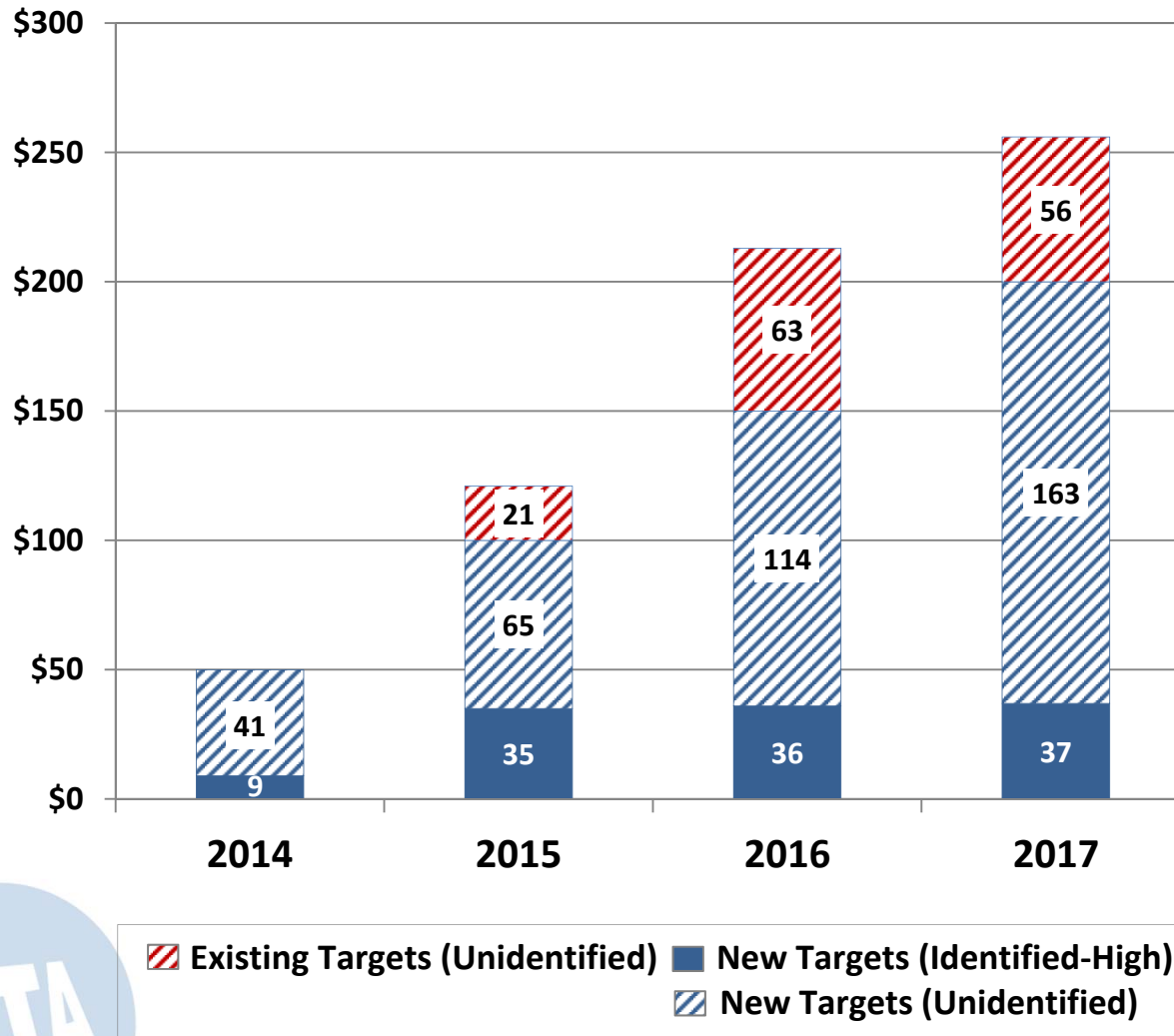


Additional savings initiatives will offset \$500 million of fare/toll related deficits during the Plan Period

(\$ millions)



We have identified savings initiatives
and will continue to identify and pursue new opportunities
to meet the 2014-2017 targets
(\$ millions)



Identified Initiatives and Potential Opportunities:

	<u>Confidence of Achieving Savings</u>
- Prompt Payment Discount	H
- Workers Compensation	H
- Pension	H
- IT Streamlining	H
- Energy Demand	M
- Materials & Supplies	M
- Consolidations	M
- Health & Welfare	L



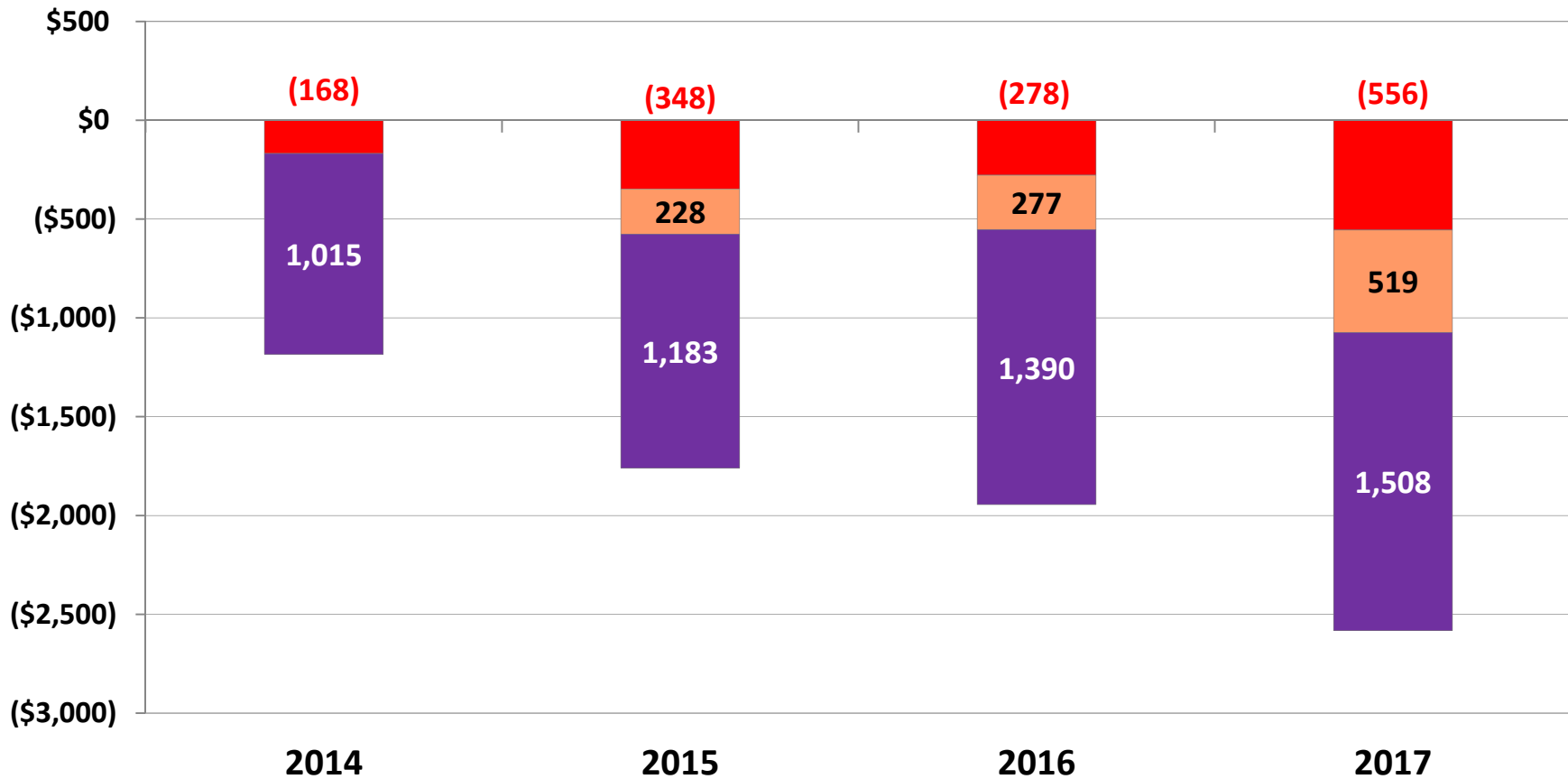
The Financial Plan and the 2015 – 2019 Capital Program “down payment” are both at risk

- Failure to achieve 3 “net zero” labor settlement (approximately \$300 million a year “going out”)
- Loss of PMT outside of NYC (approximately \$300 million annually)
- ***Either of these risks*** would increase deficits by \$1.2 billion over the Plan Period
 - Requiring significant “one-shot” actions
 - Requiring an additional fare/toll increase of up to 4.0% in 2015, and/or
 - Reducing the MTA funding capacity by up to \$5.3 billion, and/or
 - Implementing more than 3 times the service reductions of 2010
- The following slides demonstrate the impact



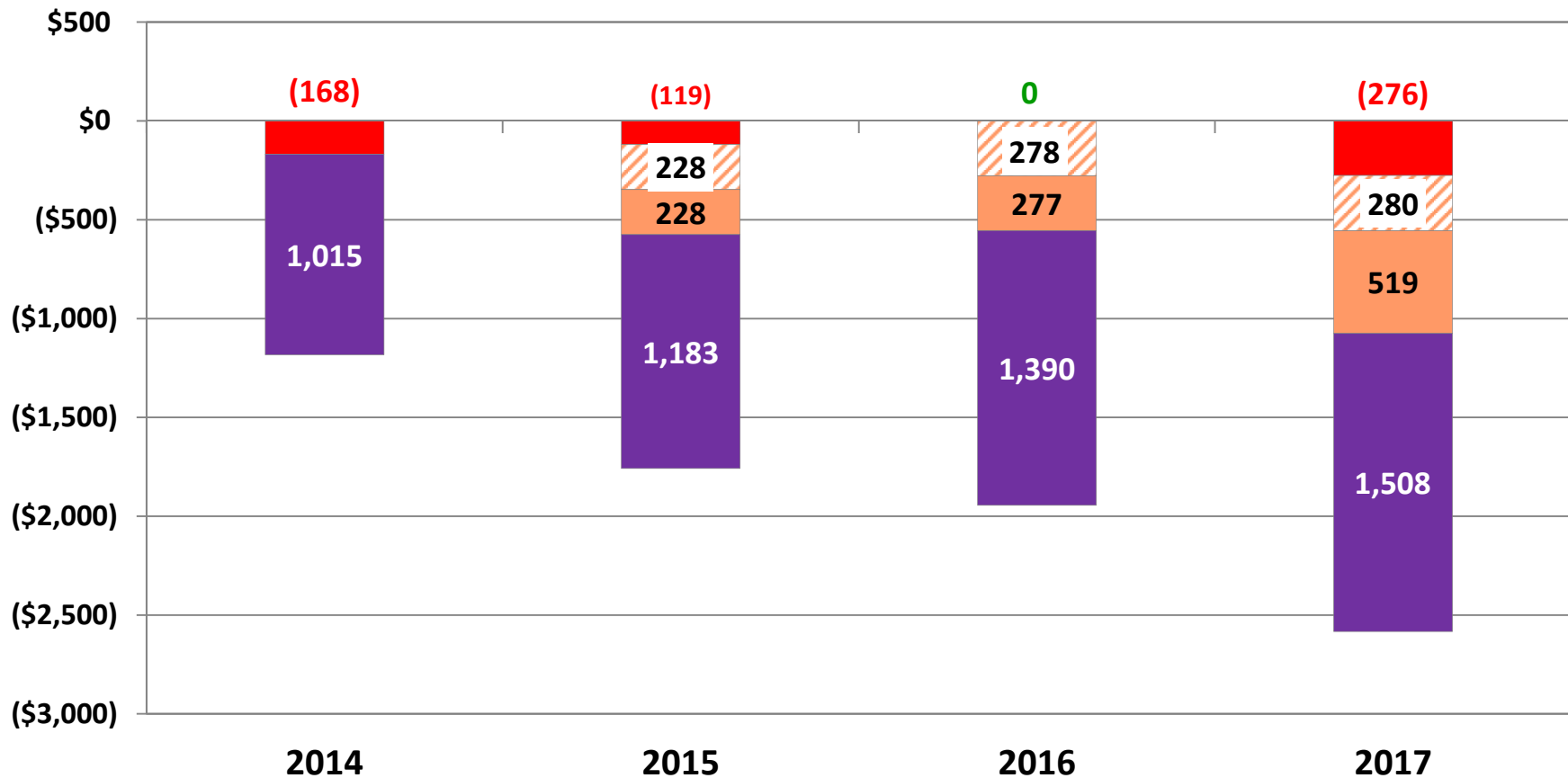
Not achieving the net zero labor initiative will increase the deficits by \$1.2 billion during the Plan Period

(\$ millions)



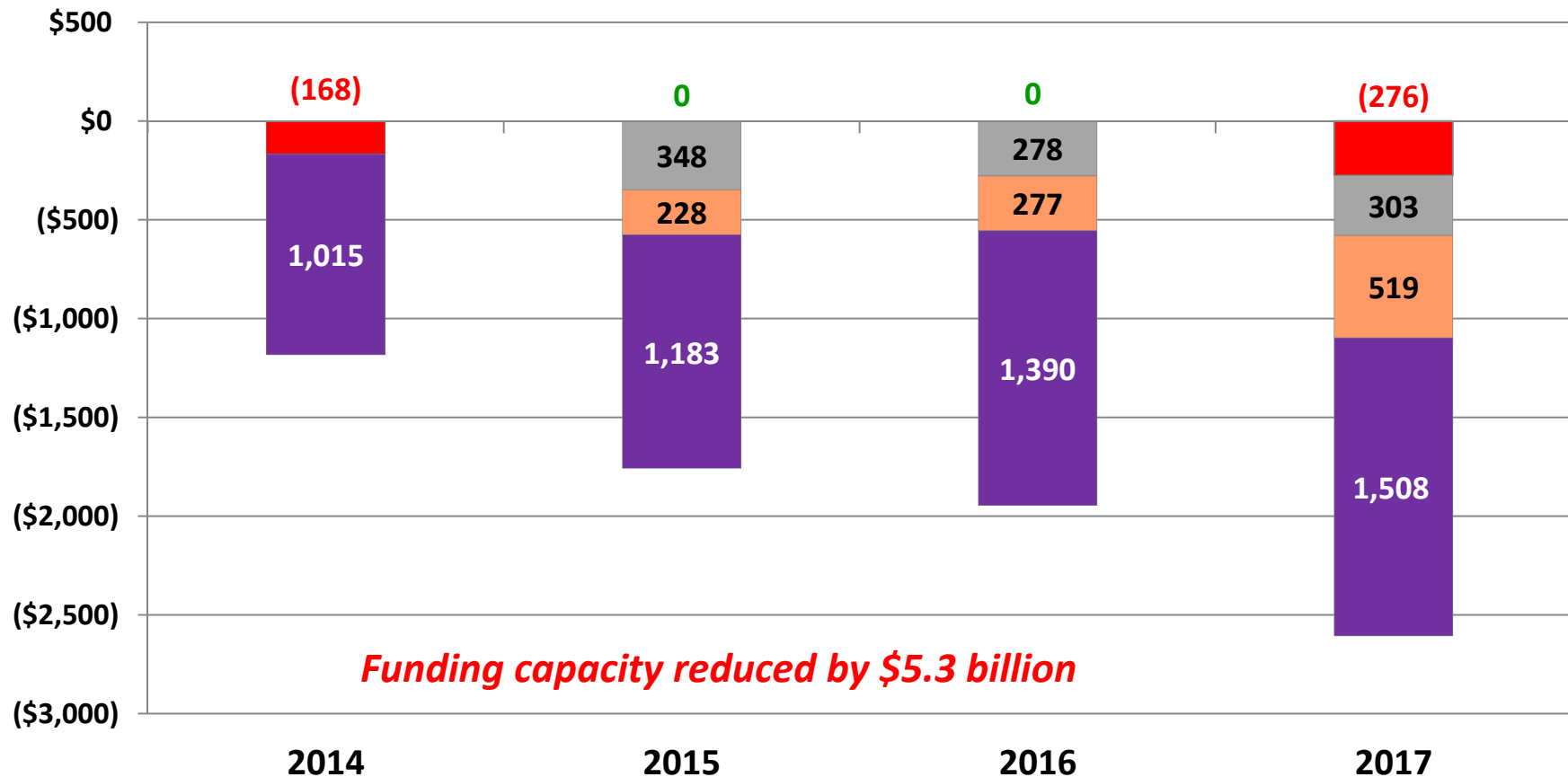
Closing these labor-related deficits requires
 \$287 million of “one shot” actions in 2014 and 2015
 and an additional 4.0% fare/toll revenue increase in 2015

(\$ millions)



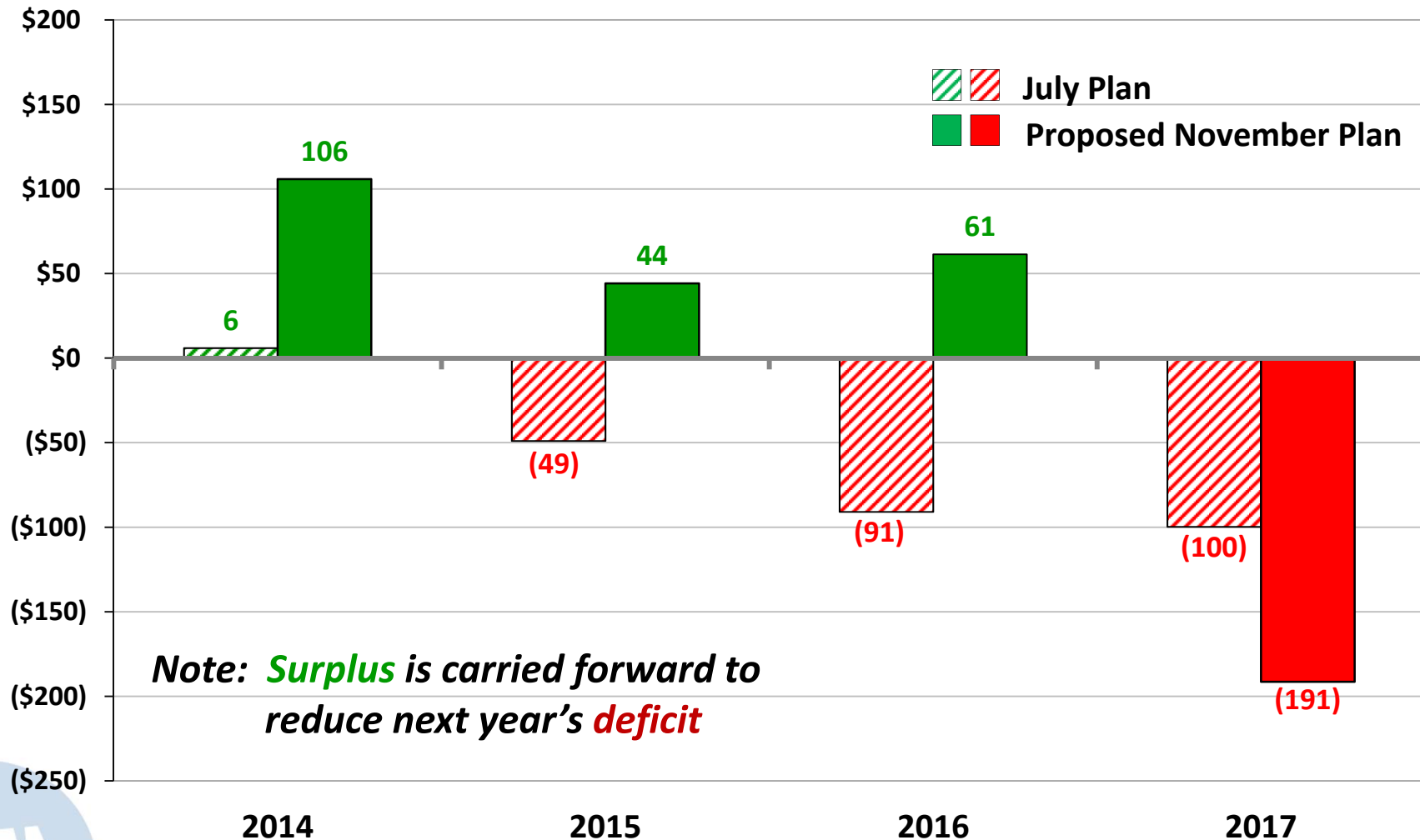
Alternatively, \$168 million of one-shot actions in 2014 and reduced PAYGO of approximately \$300 million a year “going out” offsets the labor-related deficits

(\$ millions)



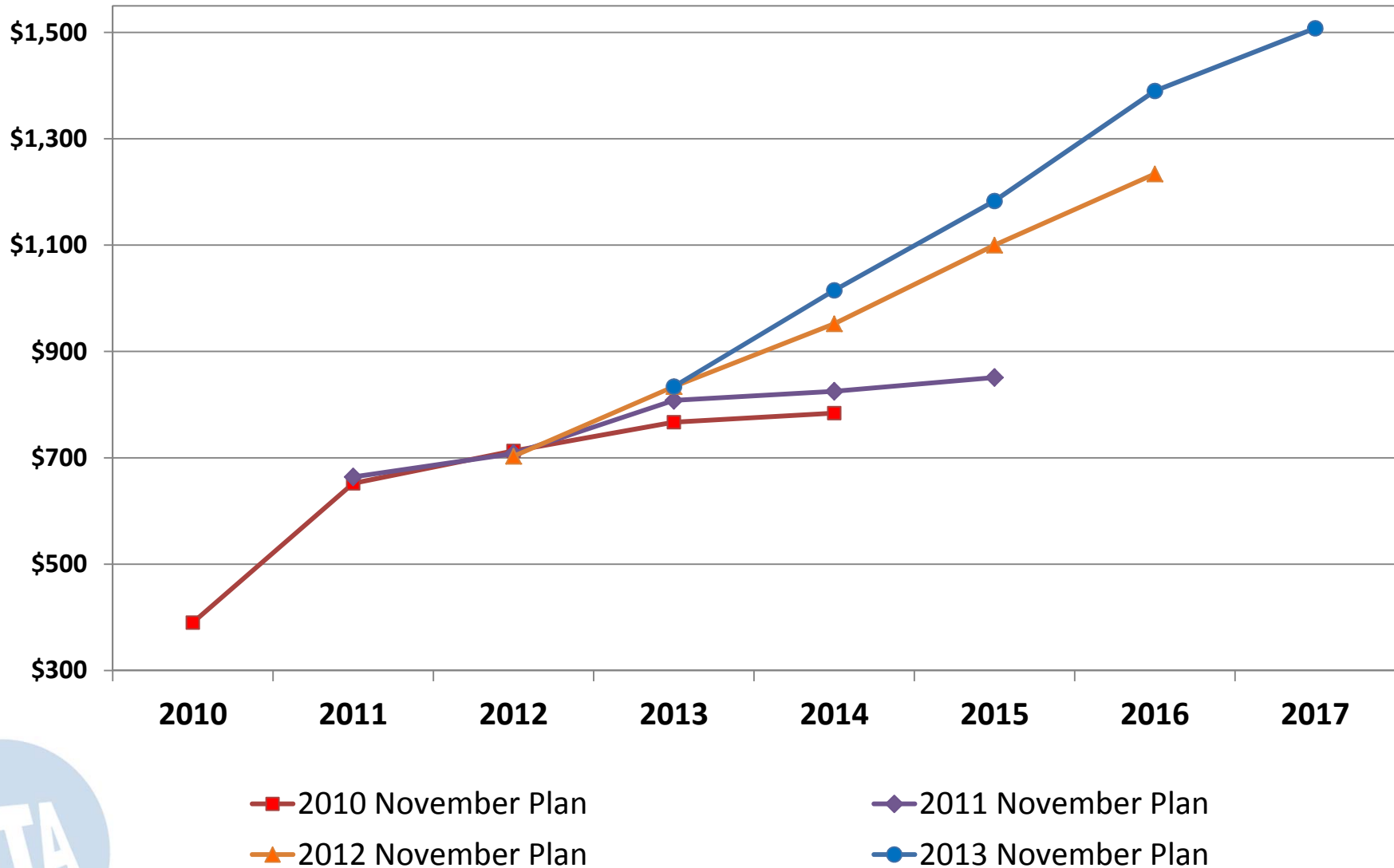
Assuming 3 “net zeros,” 4% fare/toll revenue increases, additional savings initiatives and no reduction in PMT or other taxes/subsidies: PAYGO is preserved, near-term deficits are eliminated, and the 2017 deficit is manageable

(\$ millions)



To reduce pressure on future fares/tolls and PAYGO capital, annual savings targets must continue to increase

(\$millions)



Achieving our objectives requires continued management focus on cost reductions and Labor's cooperation

- Achieving the November Plan objectives:
 - Reducing 2015 and 2017 fare/toll increases to historically low levels (2% year)
 - Funding a significant “down payment” on the next Capital Program from MTA's own resources
 - Eliminate near-term deficits
- Will require the MTA to continue to increase its annual recurring savings targets
- However, objectives cannot be achieved without Labor's cooperation on 3 “net zeroes”

